

"Lifestyle, Recreation, Farming, Investment & Residential Pursuits:

"It does not get better than this."

In this Addition:

"Great minds must be ready not only to take opportunities, but to make them"

The Road Scholar - Not Rhodes Scholar

Several years ago I was travelling by boat/ferry from Rot nest island to Perth W.A with a mate of mine who at that time was a Lucerne hay producer in Victoria. He received a call by mobile telephone with a request to purchase hay. Unfortunately he had just sold his last truck load. The disappointed client, stated he was willing to pay \$18 per bale and needed 3,000 bales immediately. My friend, quickly rang around other hay producers he knew. One producer stated he is about to harvest and was offered \$9 a bale from a wholesaler, my friend quickly offered him \$10, for 3,000 bales. The deal was sealed and my friend quickly rang back the client and arranged for delivery and payment for his 3,000 bales and discounted the deal from the \$18 offered to \$17. He created a win win win situation for all, and in the process made a \$21,000 dollar profit for himself in the period of 20 minutes. His quick decisions and skills to creating wealth have been learnt form the school of hard knocks and I refer to this as he being a Road Scholar - not Rhodes scholar. Always trying to create a win win situation, and this case 3 x wins.

"In times of change the learners shall inherit the earth, while the learned find themselves equipped with a world that no longer exists"

"Gold Mine" included in the deal

"The Old Homestead" I have on the market, also has a huge gold mine. John Reid 1880 separated the gold form the clay, and was able to purchase 5,000 acres. Near this site, legend has it that another great gold seam was discovered, but the digging was too close to the then homestead, and prices plummeted so gold mining ceased on the property. Now gold is selling for \$1600 to \$2,000 an ounce, creating an opening up of many mines in Australia.

More on this property at www.ajmacleod.com

Kind regards
Alistair MacLeod
Never Die Wondering

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